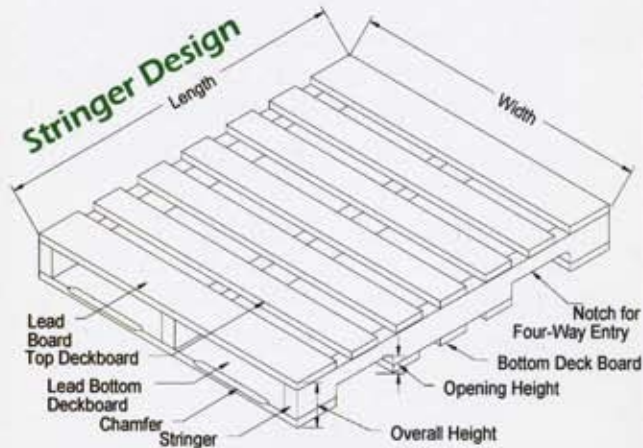
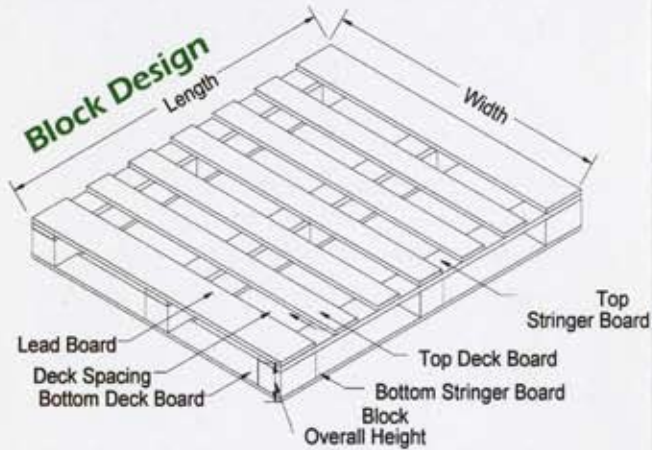


H&S Forest Products, Inc.

Pallet Types and Terms



H&S Forest Products, Inc.

- Supplying customer's wooden pallet and packaging needs since 1990
- Deliveries throughout the continental U.S.
- Consignment inventory programs
- Local sales and customer service staff with over 250 years of combined experience
- 98%+ on time delivery
- Flexible payment terms
- Competitive pricing, superior service
- Just in time delivery
- Consolidated billing
- Representing over 150 quality pallet mills and packaging suppliers

Company Headquarters

2000 W. ... Suite 460
 Columbus, Ohio 43220
 (800) 297-6283
 www.hsforest.com



Contact our owners any time!

John Heller, President 866-794-8035
 jheller@hsforest.com
John Romelfanger, CEO 866-556-5649
 jromelfanger@hsforest.com
Bill Biersteker, Vice President 866-794-8001
 bbiersteker@hsforest.com



Your National Pallet, Packaging and Shipping Products Supplier



Pallet Design and Consulting

Are you overpaying for your pallets?

- H&S can complete a computer analysis of your current pallet to determine its safe weight bearing capacity and recommend specification changes that could save you money.
- As an example: For a standard new 48 x 40 pallet, reducing the deckboard thickness from 5/8" to 1/2" could typically save 15% on your pallet costs.

What are some of the critical factors in determining my pallet specifications?

- How much weight are you loading on your pallet?
- What medium is used to package your product (boxes, bags, pails, drums, etc)?
- Is your pallet expendable or returnable?
- Do you need 2-way or 4-way entry?
- How high do you stack your product?
- Do you store your product on the floor or do you have a racking system?
- What type of material handling equipment do you and your customers use?

We've helped many customers lower costs AND decrease product damage through better pallet design.

Contact us today to assist you with pallet and packaging load design and analysis.

Pallet Definitions

Heat-treated pallet: If a pallet is exported, the pallet must be heat-treated in accordance with standards established by the ISPM. Heat-treatment serves to kill any live insects that may be present in the wood, but it DOES NOT significantly lower the overall moisture content of the wood. Every pallet MUST be stamped certified with a unique identification stamp.

Kiln-dried: Process for removing moisture from green lumber below 25% moisture content.

Green lumber: Freshly cut lumber which is high in moisture content. The majority of new hardwood pallets are manufactured from green lumber.

Limited-use pallet: A pallet designed for the purchaser to be used only once. The purchaser loads and ships the pallet and does not receive it back.

Multiple-use pallet: A pallet designed for the purchaser which will be used several times within the purchaser's distribution system.

Notched stringer: Cutout in the lower portion of a stringer which permits entry for the fork tine, usually 9" in length and 1-1/4" to 1-1/2" high. Allows for forklift entry from any side of the pallet (a 4-way entry pallet).

A-grade (number 1) used pallet: A used pallet that has been repaired by replacing any broken deck boards.

B-grade (number 2) used pallet: A used pallet that has been repaired by replacing broken deckboards and repairing broken stringers with splices or plugs.

Combo pallet: A pallet constructed from a combination of new and used (recycled) deckboards and/or stringers.

Products

H&S can supply all your product pallet and packaging needs!

Wooden stringer and block pallets

- New, used and remanufactured
- Certified heat-treated for export

Wooden crates and top frames

Plywood and particle board

H&S can efficiently inventory supplies and combine with pallet deliveries, saving you time and money.

Slip sheets

- Single face or dual face corrugated
- Fiber board and chip board

Shrink wrap and stretch wrap

Top frames and corner protectors

Corrugated boxes

Strapping and banding

Packing

- P-nuts, bubble wrap, foam, air bags



Members of:
National Wooden Pallet and Container Association
www.nwpc.com